

Q3 2026 TRADING UPDATE

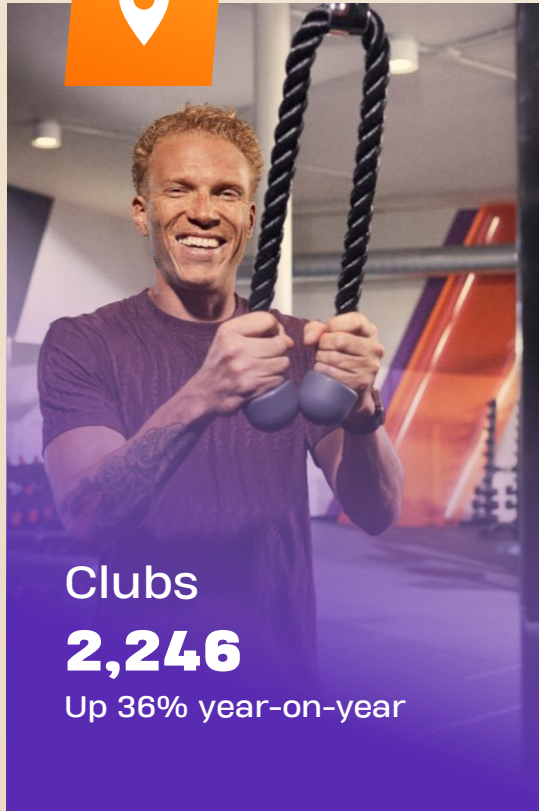
RENÉ MOOS (CEO) &
MAURICE DE KLEER (CFO)

21 OCTOBER 2026



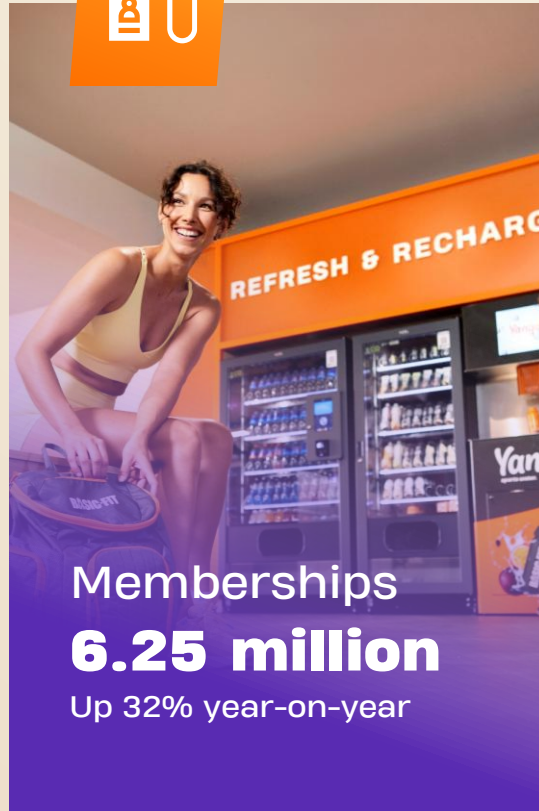
BASIC-FIT

GROUP HIGHLIGHTS 9M 2026



Clubs
2,246

Up 36% year-on-year



Memberships
6.25 million

Up 32% year-on-year

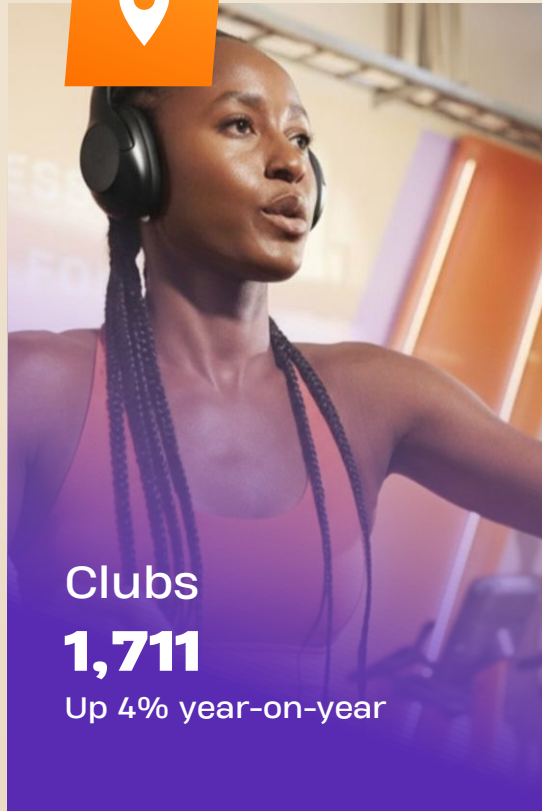


Revenue
€1,217 million

Up 18% year-on-year

BASIC-FIT HIGHLIGHTS

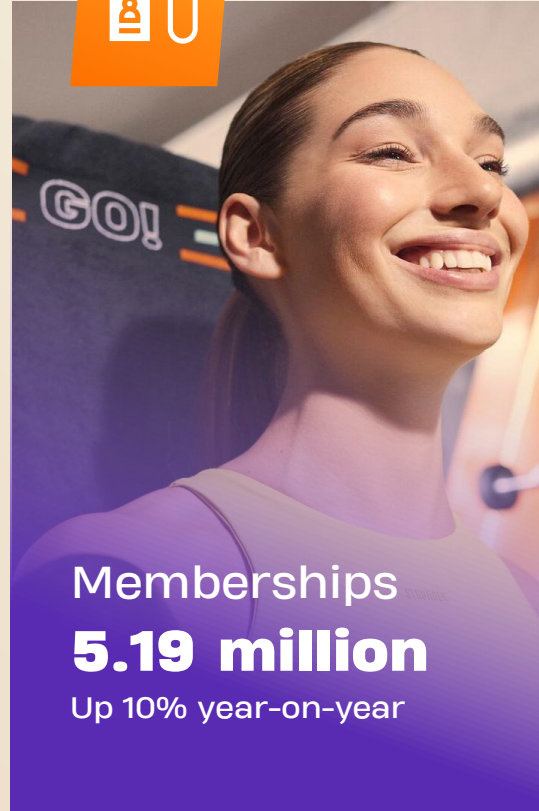
Strong growth in average members per club for Basic-Fit branded clubs



Clubs

1,711

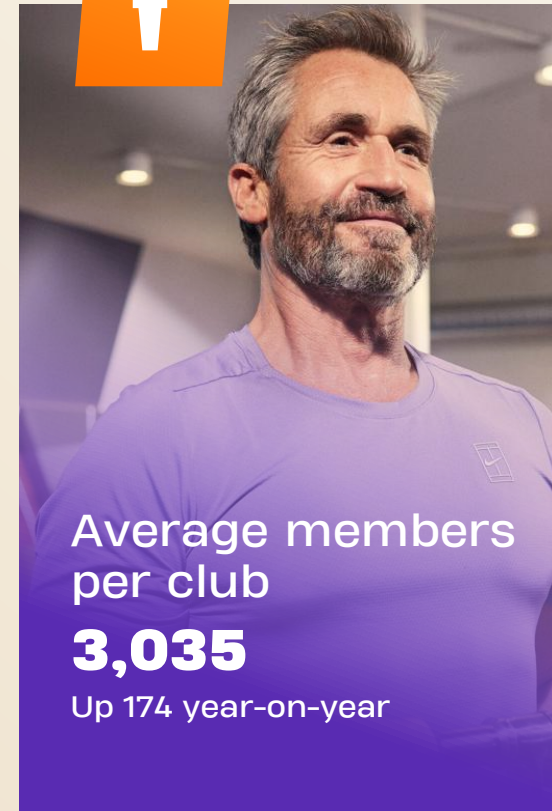
Up 4% year-on-year



Memberships

5.19 million

Up 10% year-on-year



Average members
per club

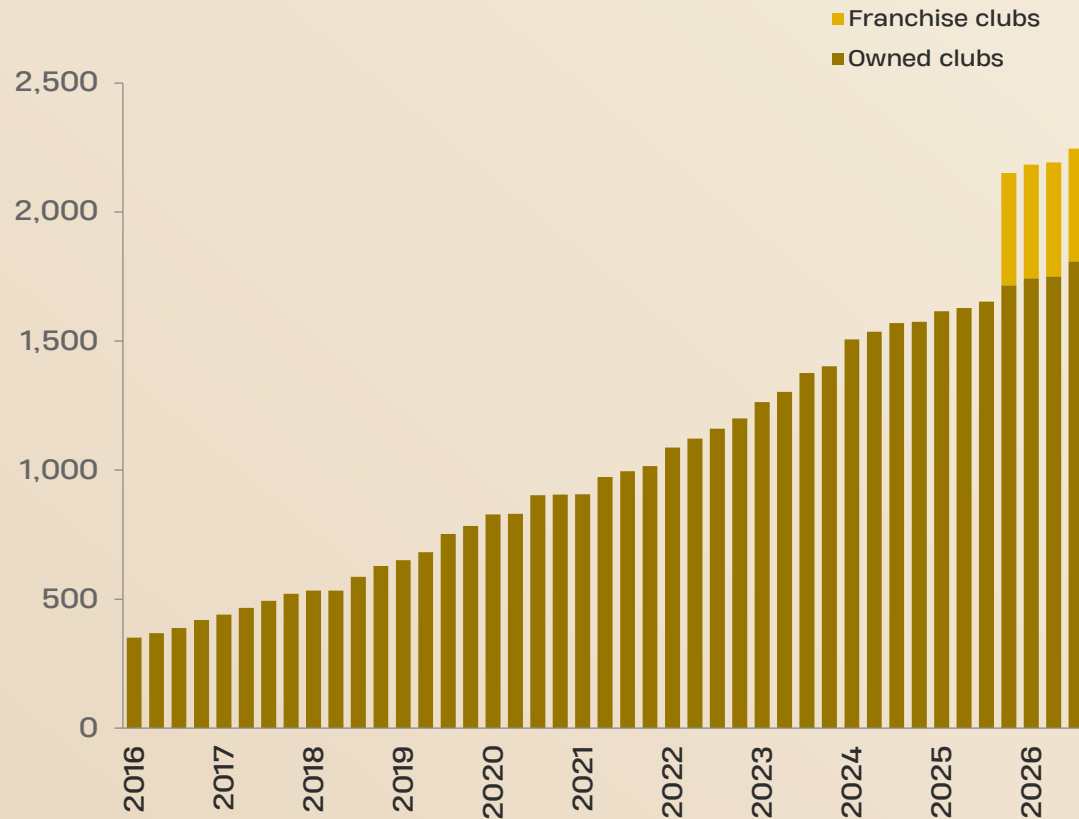
3,035

Up 174 year-on-year

2,246 CLUBS OF WHICH 1,809 OWNED

36% YoY club growth

Club development 2016 to Q3 2026



95 net club growth in 9M 2026 with majority of club growth in Germany and Spain

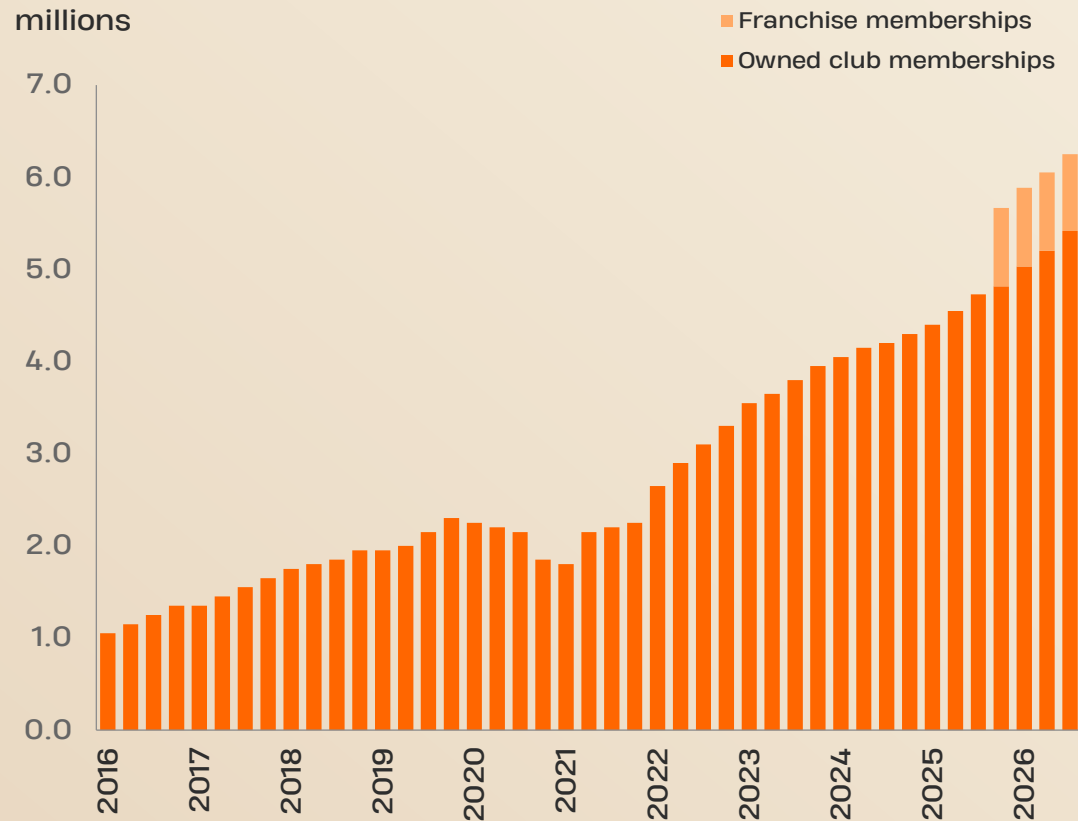
Main contributors to the growth in Germany are the wellyou (41 clubs) and Kraftwerk (8 clubs) acquisitions

These clubs will be converted to the Basic-Fit format and reclassified as Basic-Fit clubs as of 1 January 2027

6.25 MILLION MEMBERSHIPS

32% YoY membership growth

Membership development 2016 to Q3 2026



INCREASINGLY LOYAL MEMBER BASE

Leading value proposition with strong member engagement

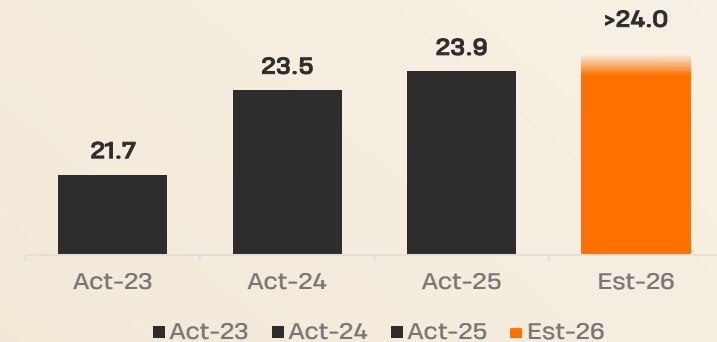
CONTINUED IMPROVEMENT IN LENGTH OF STAY

- 🔗 Average length of stay up 2.2 months from 2023 to 2025 and is expected to be more than 24 months by the end of 2026
- 🔗 Supported by improved services like longer opening hours, the addition of Relax & Recover zones and a better app experience

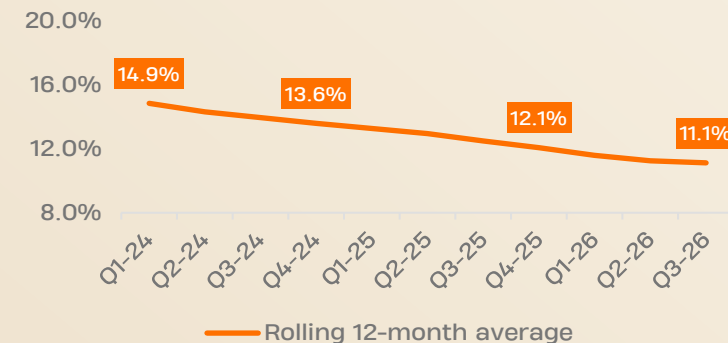
MEMBERS ARE INCREASINGLY ENGAGED

- 🔗 Low and decreasing sleeping member* base as we actively (re-)engage our members
- 🔗 Frictionless 30 second in-app cancellation process in place that has a positive effect on re-joiners

MEMBER LENGTH OF STAY (IN #MONTHS)

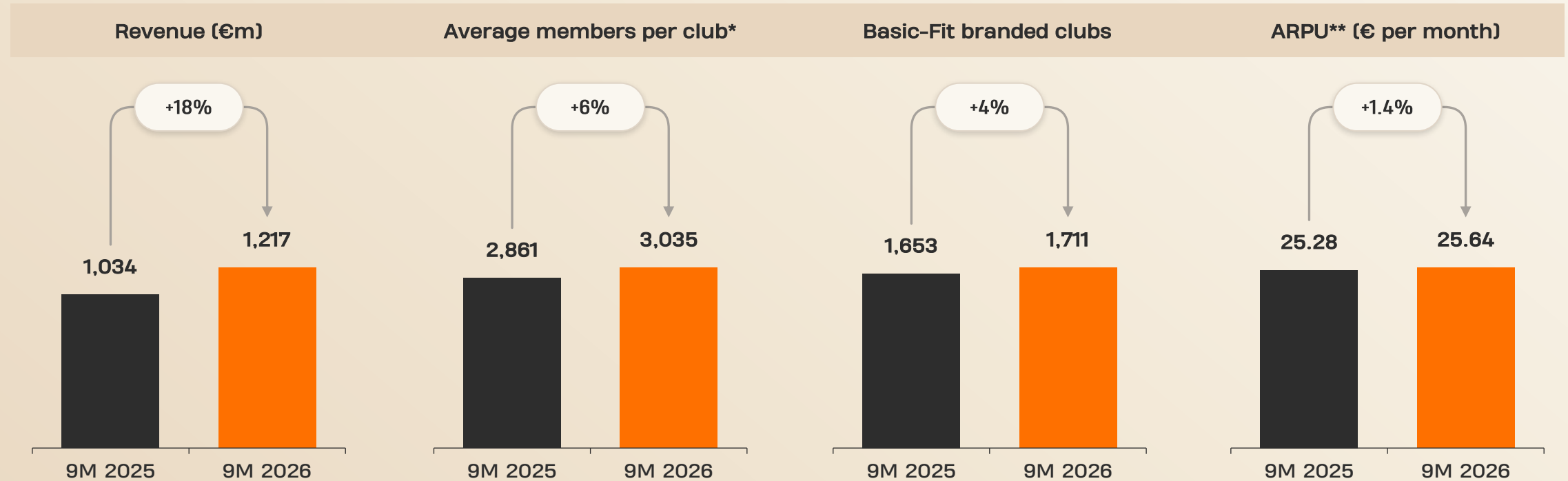


SLEEPING MEMBER DEVELOPMENT*



9M 2026 REVENUE

Revenue growth driven by increase in members per club



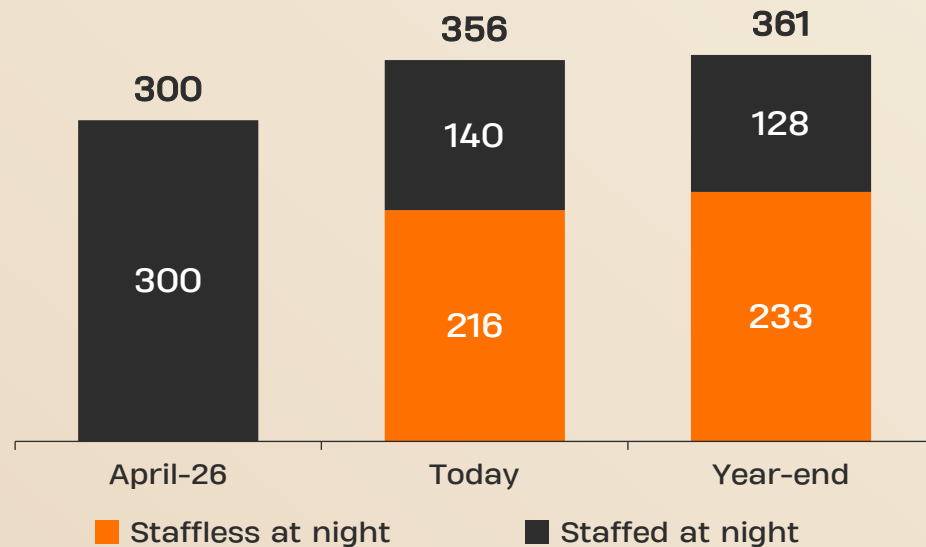
* Average members per Basic-Fit branded owned club

** ARPU is calculated by Club revenue divided by average memberships at Basic-Fit branded owned clubs

24/7 UPDATE

Over 210 clubs in France now operate staffless at night

France: # of clubs that are open 24/7

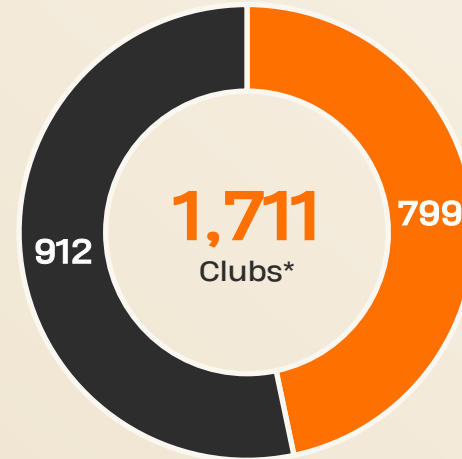


€10m

of annual run-rate cost savings achieved

Further cost savings expected as we continue to optimise staffless model in France

Group: 799 of 1,711 clubs* are open 24/7



+10%

24/7 clubs, year-on-year

France & Germany

main drivers of 24/7 club growth

OUTLOOK 2026 MAINTAINED

CONTINUED STRONG GROWTH IN REVENUE
AND UNDERLYING EBITDA LESS RENT



Revenue between
€1.64 - €1.69 billion



Underlying EBITDA
less rent **€430 -**
€460 million



Significant
improvement in
positive **free cash**
flow



Continued growth of
net 50 Basic-Fit
owned clubs



BASIC-FIT

» THANK YOU!

21 OCTOBER 2026



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