

<b>2017</b>				
	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>MIN</b>	<b>MAX</b>
<b>Total revenue</b>	<b>328.4</b>	<b>328.1</b>	<b>325.3</b>	<b>333.4</b>
<i>Benelux</i>	238.1	238.8	229.9	243.7
<i>France &amp; Spain</i>	88.3	88.9	74.0	98.2
<b>Fitness revenue</b>	<b>320.4</b>	<b>319.6</b>	<b>317.8</b>	<b>324.9</b>
<b>Other revenue</b>	<b>8.0</b>	<b>7.6</b>	<b>7.5</b>	<b>10.0</b>
Operating costs	(184.6)	(185.1)	(188.1)	(182.6)
<b>Adjusted club EBITDA</b>	<b>143.8</b>	<b>144.5</b>	<b>141.0</b>	<b>146.0</b>
<b>Total overhead costs</b>	<b>(43.3)</b>	<b>(43.3)</b>	<b>(45.1)</b>	<b>(41.4)</b>
International overhead	(18.6)	(17.5)	(23.5)	(15.8)
Country overhead	(24.9)	(25.7)	(28.1)	(20.7)
<b>Adjusted EBITDA</b>	<b>99.9</b>	<b>99.4</b>	<b>98.0</b>	<b>101.4</b>
Exceptional items	(1.9)	(2.0)	(5.6)	0.0
<b>EBITDA</b>	<b>97.7</b>	<b>97.3</b>	<b>93.8</b>	<b>101.4</b>
<b>D&amp;A</b>	<b>(72.5)</b>	<b>(72.4)</b>	<b>(74.8)</b>	<b>(70.1)</b>
Depreciation	(56.8)	(56.5)	(59.3)	(54.9)
Amortisation	(15.7)	(15.6)	(16.3)	(15.0)
<b>EBIT</b>	<b>25.2</b>	<b>25.0</b>	<b>22.3</b>	<b>28.9</b>
Net Interest	(6.9)	(7.0)	(7.9)	(5.6)
Corporation tax	(5.4)	(5.4)	(9.0)	(3.8)
<b>Net Income</b>	<b>12.8</b>	<b>13.1</b>	<b>10.6</b>	<b>16.4</b>
<b>Clubs</b>	<b>519</b>	<b>519</b>	<b>515</b>	<b>521</b>
<b>Members</b>	<b>1,515</b>	<b>1,520</b>	<b>1,443</b>	<b>1,561</b>
<b>Adjusted earnings</b>	<b>30.0</b>	<b>28.5</b>	<b>25.7</b>	<b>43.7</b>
<b>Net debt</b>	<b>277</b>	<b>277</b>	<b>272</b>	<b>283</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects

2018				
	AVERAGE	MEDIAN	MIN	MAX
<b>Total revenue</b>	<b>407.8</b>	<b>407.6</b>	<b>395.1</b>	<b>424.0</b>
<i>Benelux</i>	257.5	255.0	241.5	286.9
<i>France &amp; Spain</i>	146.9	145.0	126.9	166.0
<b>Fitness revenue</b>	<b>397.3</b>	<b>396.0</b>	<b>385.1</b>	<b>413.5</b>
<b>Other revenue</b>	<b>10.7</b>	<b>9.9</b>	<b>9.4</b>	<b>15.0</b>
Operating costs	(228.6)	(228.3)	(238.7)	(220.2)
<b>Adjusted club EBITDA</b>	<b>179.2</b>	<b>178.8</b>	<b>174.9</b>	<b>185.3</b>
<b>Total overhead costs</b>	<b>(49.1)</b>	<b>(48.9)</b>	<b>(52.0)</b>	<b>(45.6)</b>
International overhead	(20.6)	(19.8)	(25.4)	(17.0)
Country overhead	(28.7)	(29.9)	(32.6)	(22.3)
<b>Adjusted EBITDA</b>	<b>129.8</b>	<b>129.2</b>	<b>127.2</b>	<b>136.9</b>
<b>Exceptional items</b>	<b>(1.4)</b>	<b>(2.0)</b>	<b>(4.6)</b>	<b>1.0</b>
<b>EBITDA</b>	<b>128.2</b>	<b>127.2</b>	<b>123.9</b>	<b>136.9</b>
<b>D&amp;A</b>	<b>(85.5)</b>	<b>(85.3)</b>	<b>(88.4)</b>	<b>(83.4)</b>
Depreciation	(69.9)	(70.0)	(73.4)	(67.2)
Amortisation	(15.7)	(15.5)	(17.4)	(14.6)
<b>EBIT</b>	<b>42.7</b>	<b>42.7</b>	<b>38.9</b>	<b>51.7</b>
Net Interest	(7.5)	(7.4)	(8.8)	(6.4)
Corporation tax	(9.3)	(8.5)	(13.4)	(7.9)
<b>Net Income</b>	<b>25.9</b>	<b>25.4</b>	<b>23.1</b>	<b>33.0</b>
<b>Clubs</b>	<b>619</b>	<b>619</b>	<b>615</b>	<b>623</b>
<b>Members</b>	<b>1,854</b>	<b>1,858</b>	<b>1,719</b>	<b>1,985</b>
<b>Adjusted earnings 1</b>	<b>43.2</b>	<b>39.4</b>	<b>36.4</b>	<b>60.8</b>
<b>Net debt</b>	<b>301</b>	<b>302</b>	<b>291</b>	<b>310</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects