

2019													
	AVERAGE	MEDIAN	MIN	MAX	1	2	3	4	5	6	7	8	9
Total revenue	504.2	503.7	502.2	509.0	502.2	508.4	509.0	502.5	502.6	502.2	503.7	503.7	503.9
<i>Benelux</i>	279.4	283.7	250.3	292.5	289.5	283.7	250.3	276.3	-	279.6	-	284.1	292.5
<i>France & Spain</i>	223.6	222.6	211.4	247.7	212.7	224.7	247.7	226.2	-	222.6	-	219.6	211.4
Fitness revenue	491.0	489.4	488.3	498.0	489.0	494.8	498.0	488.5	489.1	488.3	-	489.6	490.3
Other revenue	13.3	13.6	11.0	14.1	13.1	13.6	11.0	14.0	13.5	13.9	-	14.1	13.6
Operating costs	(284.1)	(284.1)	(288.8)	(278.0)	(287.0)	(288.8)	(286.3)	(281.9)	(284.1)	(278.0)	(283.7)	(281.6)	(285.8)
Adjusted club EBITDA	220.1	219.9	215.1	224.1	215.1	219.6	222.7	220.6	218.5	224.1	219.9	222.1	218.1
Total overhead costs	(68.3)	(68.6)	(69.7)	(66.5)	(68.6)	(68.8)	(69.7)	(68.3)	(68.8)	(66.8)	(68.2)	(68.7)	(66.5)
International overhead	(28.8)	(29.0)	(31.9)	(24.4)	(29.0)	-	-	-	(31.0)	(27.6)	(31.9)	(24.4)	-
Country overhead	(39.5)	(39.2)	(44.3)	(36.3)	(39.6)	-	-	-	(37.9)	(39.2)	(36.3)	(44.3)	-
Adjusted EBITDA	151.3	151.7	146.5	157.3	146.5	150.8	153.0	152.3	147.8	157.3	151.7	153.3	148.8
Exceptional items	(3.1)	(3.3)	(4.5)	(1.2)	(3.8)	(4.0)	(3.5)	(3.0)	(1.2)	(4.5)	-	(3.0)	(1.5)
EBITDA	148.6	149.3	142.8	152.8	142.8	146.8	149.5	149.3	146.6	152.8	151.7	150.3	147.3
D&A	(106.6)	(105.9)	(110.4)	(104.3)	(107.9)	(105.9)	(110.1)	(104.4)	(105.7)	(110.4)	(106.2)	(104.7)	(104.3)
Depreciation	(91.1)	(90.5)	(94.2)	(89.4)	(89.4)	(91.3)	(93.3)	(89.9)	(90.5)	(94.2)	(90.7)	(90.2)	(90.2)
Amortisation	(15.5)	(15.2)	(18.5)	(14.1)	(18.5)	(14.6)	(16.8)	(14.5)	(15.2)	(16.2)	(15.5)	(14.4)	(14.1)
EBIT	42.0	42.5	34.7	45.6	34.7	40.9	39.4	44.9	40.9	42.5	45.6	45.6	43.0
Net Interest	(12.6)	(12.7)	(15.0)	(9.4)	(14.1)	(13.2)	(11.7)	(13.0)	(12.2)	(15.0)	(9.4)	-	(12.3)
Corporation tax	(8.5)	(8.0)	(14.2)	(3.5)	(3.5)	(8.3)	(7.2)	(10.5)	(8.9)	(7.7)	(14.2)	-	(7.7)
Net Income	20.4	20.2	17.1	23.0	17.1	19.4	20.5	21.4	19.8	19.7	21.9	-	23.0
Clubs	782	784	769	785	784	785	784	784	784	784	784	-	769
Members	2,252	2,236	2,182	2,363	2,198	2,249	2,330	2,236	2,182	2,363	-	-	2,206
Adjusted earnings¹	30.9	33.0	20.8	34.4	20.8	30.0	31.4	34.4	33.5	33.0	33.2	-	-
Net debt	432	430	386	481	461	427.2	481.2	415	435.8	432.5	417	-	386.0

¹ Earnings before PPA related amortisation, IRS valuation differences, exceptional items, one-offs and the related tax effects

2020					1	2	3	4	5	6	7	8	9
	AVERAGE	MEDIAN	MIN	MAX									
Total revenue	620.3	620.6	608.2	642.9	620.8	620.6	642.9	608.3	608.2	613.4	621.7	627.1	619.5
<i>Benelux</i>	316.2	319.2	286.8	330.2	329.2	319.2	286.8	318.0	-	309.1	-	320.9	330.2
<i>France & Spain</i>	303.9	301.4	289.2	344.1	291.6	301.4	344.1	290.3	-	304.2	-	306.2	289.2
Fitness revenue	603.4	602.5	590.4	630.9	604.4	602.9	630.9	590.9	590.4	596.4	-	609.6	602.0
Other revenue	16.7	17.4	12.0	17.8	16.4	17.7	12.0	17.4	17.8	17.0	-	17.5	17.4
Operating costs	(339.0)	(346.2)	(354.2)	(286.3)	(349.7)	(346.3)	(286.3)	(338.2)	(342.2)	(339.5)	(354.2)	(346.2)	(348.0)
Adjusted club EBITDA	273.9	271.5	266.0	290.1	271.2	274.3	290.1	270.1	266.0	273.8	267.4	280.9	271.5
Total overhead costs	(78.8)	(79.1)	(87.4)	(70.2)	(75.6)	(70.2)	(87.4)	(76.6)	(80.5)	(79.1)	(76.2)	(81.4)	(81.8)
International overhead	(34.2)	(32.8)	(37.1)	(32.0)	(32.8)	-	-	-	(37.1)	(32.5)	(36.7)	(32.0)	-
Country overhead	(44.4)	(43.5)	(49.4)	(39.5)	(42.8)	-	-	-	(43.5)	(46.6)	(39.5)	(49.4)	-
Adjusted EBITDA	196.1	195.6	183.6	204.1	195.6	204.1	202.7	193.5	183.6	194.7	191.3	199.5	199.5
Exceptional items	(2.9)	(3.0)	(4.5)	(1.5)	(3.3)	(3.0)	(2.5)	(2.5)	-	(4.5)	-	(3.0)	(1.5)
EBITDA	193.8	192.3	183.6	201.1	192.3	201.1	200.2	191.0	183.6	190.2	191.3	196.5	198.0
D&A	(124.5)	(124.2)	(128.6)	(116.4)	(128.6)	(127.7)	(128.5)	(122.2)	(123.6)	(124.2)	(125.8)	(116.4)	(123.5)
Depreciation	(109.7)	(110.7)	(114.2)	(102.3)	(114.2)	(113.1)	(112.8)	(107.7)	(108.3)	(107.6)	(110.7)	(102.3)	(110.9)
Amortisation	(14.8)	(14.6)	(16.5)	(12.6)	(14.4)	(14.6)	(15.7)	(14.5)	(15.4)	(16.5)	(15.2)	(14.1)	(12.6)
EBIT	69.3	68.8	60.0	80.1	63.7	73.4	71.7	68.8	60.0	66.0	65.5	80.1	74.5
Net Interest	(11.9)	(12.5)	(14.6)	(5.0)	(12.1)	(12.1)	(13.4)	(13.4)	(12.5)	(13.1)	(10.5)	(5.0)	(14.6)
Corporation tax	(16.3)	(15.0)	(19.7)	(14.3)	(14.5)	(17.8)	(14.6)	(17.2)	(14.7)	(14.3)	(19.7)	(19.2)	(15.0)
Net Income	40.9	38.6	32.8	56.0	37.2	43.5	41.7	38.2	32.8	38.6	35.2	56.0	45.0
Clubs	910	909	908	914	914	910	909	908	909	909	909	909	909
Members	2,687	2,679	2,581	2,831	2,636	2,692	2,800	2,601	2,581	2,831	-	2,692	2,666
Adjusted earnings ¹	50.8	51.7	40.5	66.4	40.5	53.4	53.0	51.0	43.8	52.3	46.1	66.35	-
Net debt	457	452	438	491	491	449.4	454.6	444	475.5	448.3	438	452.0	457.5

¹ Earnings before PPA related amortisation, IRS valuation differences, exceptional items, one-offs and the related tax effects