

2018				
	AVERAGE	MEDIAN	MIN	MAX
<b>Total revenue</b>	<b>398.4</b>	<b>398.5</b>	<b>395.7</b>	<b>402.4</b>
<i>Benelux</i>	254.0	253.3	246.8	262.2
<i>France &amp; Spain</i>	144.1	144.6	137.5	150.8
<b>Fitness revenue</b>	<b>388.5</b>	<b>388.3</b>	<b>385.5</b>	<b>393.4</b>
<b>Other revenue</b>	<b>10.2</b>	<b>10.0</b>	<b>9.0</b>	<b>12.7</b>
Operating costs	(221.5)	(221.7)	(224.9)	(217.8)
<b>Adjusted club EBITDA</b>	<b>176.9</b>	<b>177.0</b>	<b>173.5</b>	<b>180.7</b>
<b>Total overhead costs</b>	<b>(51.0)</b>	<b>(51.9)</b>	<b>(52.4)</b>	<b>(45.3)</b>
International overhead	(20.5)	(19.8)	(24.8)	(18.8)
Country overhead	(30.1)	(30.9)	(32.2)	(26.2)
<b>Adjusted EBITDA</b>	<b>124.9</b>	<b>124.5</b>	<b>122.8</b>	<b>128.1</b>
<b>Exceptional items</b>	<b>(2.1)</b>	<b>(1.7)</b>	<b>(4.0)</b>	<b>0.0</b>
<b>EBITDA</b>	<b>122.8</b>	<b>123.8</b>	<b>119.7</b>	<b>124.9</b>
<b>D&amp;A</b>	<b>(86.9)</b>	<b>(86.2)</b>	<b>(89.8)</b>	<b>(84.8)</b>
Depreciation	(71.7)	(71.2)	(73.8)	(70.4)
Amortisation	(15.3)	(15.4)	(16.0)	(14.0)
<b>EBIT</b>	<b>36.0</b>	<b>35.2</b>	<b>32.9</b>	<b>38.7</b>
Net Interest	(9.1)	(9.0)	(10.4)	(8.2)
Corporation tax	(7.2)	(7.1)	(10.6)	(6.1)
<b>Net Income</b>	<b>19.6</b>	<b>19.4</b>	<b>16.4</b>	<b>22.6</b>
<b>Clubs</b>	<b>626</b>	<b>626</b>	<b>623</b>	<b>627</b>
<b>Members</b>	<b>1,877</b>	<b>1,868</b>	<b>1,859</b>	<b>1,930</b>
<b>Adjusted earnings <sup>1</sup></b>	<b>34.0</b>	<b>32.8</b>	<b>30.9</b>	<b>40.2</b>
<b>Net debt</b>	<b>320</b>	<b>320</b>	<b>312</b>	<b>330</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects

2019				
	AVERAGE	MEDIAN	MIN	MAX
<b>Total revenue</b>	<b>483.0</b>	<b>480.3</b>	<b>474.1</b>	<b>494.0</b>
<i>Benelux</i>	269.9	269.0	254.2	286.1
<i>France &amp; Spain</i>	213.6	212.8	200.6	226.3
<b>Fitness revenue</b>	<b>468.8</b>	<b>466.1</b>	<b>462.5</b>	<b>481.9</b>
<b>Other revenue</b>	<b>13.3</b>	<b>12.6</b>	<b>11.0</b>	<b>20.1</b>
Operating costs	(264.8)	(263.6)	(271.9)	(259.5)
<b>Adjusted club EBITDA</b>	<b>218.2</b>	<b>218.3</b>	<b>210.5</b>	<b>228.0</b>
<b>Total overhead costs</b>	<b>(56.4)</b>	<b>(57.5)</b>	<b>(59.9)</b>	<b>(47.2)</b>
International overhead	(22.5)	(21.8)	(27.0)	(19.7)
Country overhead	(33.2)	(33.9)	(37.4)	(26.6)
<b>Adjusted EBITDA</b>	<b>160.4</b>	<b>161.1</b>	<b>153.1</b>	<b>169.6</b>
Exceptional items	(2.2)	(2.0)	(4.0)	0.0
<b>EBITDA</b>	<b>158.2</b>	<b>158.2</b>	<b>150.1</b>	<b>165.8</b>
<b>D&amp;A</b>	<b>(99.9)</b>	<b>(100.0)</b>	<b>(102.4)</b>	<b>(97.3)</b>
Depreciation	(84.3)	(84.6)	(85.8)	(82.0)
Amortisation	(15.4)	(15.3)	(17.8)	(13.3)
<b>EBIT</b>	<b>58.3</b>	<b>59.6</b>	<b>52.8</b>	<b>64.6</b>
Net Interest	(9.1)	(9.5)	(10.8)	(6.0)
Corporation tax	(12.6)	(12.7)	(17.1)	(10.5)
<b>Net Income</b>	<b>36.6</b>	<b>38.1</b>	<b>32.2</b>	<b>40.5</b>
<b>Clubs</b>	<b>727</b>	<b>726</b>	<b>723</b>	<b>731</b>
<b>Members</b>	<b>2,248</b>	<b>2,234</b>	<b>2,184</b>	<b>2,354</b>
<b>Adjusted earnings <sup>1</sup></b>	<b>51.2</b>	<b>51.2</b>	<b>45.8</b>	<b>59.5</b>
<b>Net debt</b>	<b>326</b>	<b>326</b>	<b>310</b>	<b>339</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects