

2018				
	AVERAGE	MEDIAN	MIN	MAX
<b>Total revenue</b>	<b>398.3</b>	<b>399.0</b>	<b>390.1</b>	<b>405.5</b>
<i>Benelux</i>	250.4	248.9	247.0	258.6
<i>France &amp; Spain</i>	147.3	147.6	138.1	155.9
<b>Fitness revenue</b>	<b>387.2</b>	<b>385.9</b>	<b>380.7</b>	<b>392.4</b>
<b>Other revenue</b>	<b>10.0</b>	<b>9.4</b>	<b>9.3</b>	<b>11.7</b>
Operating costs	(221.5)	(222.0)	(229.3)	(215.4)
<b>Adjusted club EBITDA</b>	<b>176.7</b>	<b>176.6</b>	<b>174.4</b>	<b>178.8</b>
<b>Total overhead costs</b>	<b>(49.8)</b>	<b>(49.5)</b>	<b>(52.6)</b>	<b>(48.4)</b>
International overhead	(19.8)	(19.7)	(22.2)	(18.7)
Country overhead	(30.0)	(29.9)	(32.6)	(27.1)
<b>Adjusted EBITDA</b>	<b>126.7</b>	<b>126.7</b>	<b>124.6</b>	<b>129.2</b>
<b>Exceptional items</b>	<b>(2.3)</b>	<b>(2.8)</b>	<b>(4.1)</b>	<b>0.0</b>
<b>EBITDA</b>	<b>124.5</b>	<b>124.5</b>	<b>121.8</b>	<b>126.9</b>
<b>D&amp;A</b>	<b>(86.4)</b>	<b>(86.3)</b>	<b>(89.9)</b>	<b>(83.2)</b>
Depreciation	(70.9)	(70.9)	(73.9)	(68.3)
Amortisation	(15.6)	(15.4)	(17.2)	(14.8)
<b>EBIT</b>	<b>38.1</b>	<b>37.9</b>	<b>31.9</b>	<b>41.9</b>
Net Interest	(8.5)	(8.4)	(9.8)	(7.0)
Corporation tax	(7.9)	(7.4)	(12.0)	(5.9)
<b>Net Income</b>	<b>21.7</b>	<b>21.3</b>	<b>17.7</b>	<b>26.1</b>
<b>Clubs</b>	<b>621</b>	<b>621</b>	<b>620</b>	<b>621</b>
<b>Members</b>	<b>1,864</b>	<b>1,857</b>	<b>1,843</b>	<b>1,891</b>
<b>Adjusted earnings <sup>1</sup></b>	<b>35.9</b>	<b>36.0</b>	<b>32.0</b>	<b>39.8</b>
<b>Net debt</b>	<b>315</b>	<b>314</b>	<b>308</b>	<b>324</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects

2019				
	AVERAGE	MEDIAN	MIN	MAX
<b>Total revenue</b>	<b>478.4</b>	<b>479.4</b>	<b>468.9</b>	<b>486.6</b>
<i>Benelux</i>	265.3	263.2	253.9	280.1
<i>France &amp; Spain</i>	212.8	211.4	204.2	226.2
<b>Fitness revenue</b>	<b>464.7</b>	<b>460.9</b>	<b>456.7</b>	<b>474.9</b>
<b>Other revenue</b>	<b>12.5</b>	<b>12.2</b>	<b>11.1</b>	<b>14.4</b>
Operating costs	(263.1)	(264.6)	(269.8)	(253.5)
<b>Adjusted club EBITDA</b>	<b>215.3</b>	<b>216.0</b>	<b>209.0</b>	<b>219.1</b>
<b>Total overhead costs</b>	<b>(55.4)</b>	<b>(55.0)</b>	<b>(62.3)</b>	<b>(51.3)</b>
International overhead	(21.9)	(21.8)	(24.9)	(19.7)
Country overhead	(33.6)	(33.2)	(39.2)	(28.5)
<b>Adjusted EBITDA</b>	<b>159.7</b>	<b>160.8</b>	<b>152.7</b>	<b>164.1</b>
Exceptional items	(2.3)	(2.7)	(4.5)	0.0
<b>EBITDA</b>	<b>157.4</b>	<b>157.3</b>	<b>151.0</b>	<b>163.3</b>
<b>D&amp;A</b>	<b>(98.8)</b>	<b>(99.8)</b>	<b>(100.7)</b>	<b>(95.1)</b>
Depreciation	(83.3)	(83.2)	(85.3)	(80.4)
Amortisation	(15.7)	(15.4)	(18.3)	(14.7)
<b>EBIT</b>	<b>58.6</b>	<b>59.3</b>	<b>51.9</b>	<b>63.8</b>
Net Interest	(8.6)	(8.9)	(10.4)	(6.0)
Corporation tax	(12.9)	(12.5)	(17.3)	(10.4)
<b>Net Income</b>	<b>36.9</b>	<b>37.0</b>	<b>31.1</b>	<b>42.1</b>
<b>Clubs</b>	<b>721</b>	<b>721</b>	<b>719</b>	<b>721</b>
<b>Members</b>	<b>2,230</b>	<b>2,214</b>	<b>2,179</b>	<b>2,326</b>
<b>Adjusted earnings</b> <sup>1</sup>	<b>51.4</b>	<b>50.8</b>	<b>46.5</b>	<b>55.8</b>
<b>Net debt</b>	<b>320</b>	<b>318</b>	<b>305</b>	<b>340</b>

<sup>1</sup> Earnings before amortisation, exceptional items, one-offs and the related tax effects